



CII-EXIM BANK CONCLAVE ON

india-africa PROJECT PARTNERSHIP



Announcing the Next Conclave

13 - 15 July, 2021
CII Hive (Virtual platform)

2005 - 2020
The journey so far...

www.ciieximafriacaconclave.com

The first CII- EXIM Bank Conclave on India Africa Project Partnership was held in the year 2005. The initiative was launched by CII in partnership with EXIM Bank of India and with the support of the Ministry of External Affairs and the Ministry of Commerce & Industry, Government of India. Over the last fifteen editions, it has emerged as the pioneer event in building partnerships and enhancing the economic engagement between the two regions.

The effectiveness of the CII EXIM Bank Conclave was best assessed by Mr Pranab Mukherjee, Former President of India and the then Minister of External Affairs, Government of India, in his keynote address at 5th CII EXIM Bank Conclave in 2009. Mr. Mukherjee said “the Conclave has become a prestigious event for Indian and African governments and industry to meet and explore new avenues of partnerships. The annual gathering enables the Indian and African leadership to take stock of the progress of the partnership and address future needs in this regard”.

The conclave has not only set the ground for many new cross-border partnerships to take roots, but also conducted a critical evaluation of the existing collaborative arrangements on the basis of which a new roadmap for future Africa partnerships would be designed.



LEADER'S THOUGHTS

Our connection with Africa is not new. The bonds between our countries have strengthened over the years. We are committed to building genuine partnerships that create jobs and opportunities for our peoples.

Hon'ble Mr. Pranab Mukherjee
Former President of India

Indian industry could play a key role in helping Africa's manufacturing industries move up the value chain. Manufacturing, drugs and pharmaceuticals, and Renewable energy are three vital sectors where Indian investors could make key contributions to Africa's sustained progress.

The King Mswati-III
The Kingdom of Swaziland

Africa seeks India's active participation in areas like agriculture, agro-processing, ICT, infrastructure, tourism, healthcare and education. African governments extend due protection to foreign investments and urged Indian investors to take advantage of the myriad business opportunities in the region.

Hon'ble Dr Ruhakana Rugunda
Rt. Hon'ble Prime Minister and Leader of Government Business, Republic of Uganda

India could be looked upon as a trusted partner of Africa and could work together to bring peace and prosperity to the continent. Referring to the launch of the African Continental Free Trade Area (AfCFTA), the Minister stated that this provided an enormous opportunity for India to increase trade and investment with Africa.

Shri Piyush Goyal
Minister of Commerce & Industry and Railways, Government of India

India promises to be Africa's most steadfast partner. India kept its supply lines open during the peak of the COVID pandemic and ensured that critical supplies such as medicines and medical equipment reached countries in need in Africa.

Dr. S Jaishankar
Minister of External Affairs
Government of India

I acknowledge Government of India's strident step toward opening 18 new missions in African countries, including Guinea. India's initiatives like the Pan Africa eNetwork have truly benefitted the people of Africa. Africa offers huge opportunities for investment in areas like agriculture, infrastructure development, power and energy and road sectors, among others.

Dr Ibrahima Kassory Fofana
Prime Minister
Republic of Guinea

The relations between India and Africa are not ephemeral but historical and solid. Finding innovative ways to strengthen our relations, especially in times of COVID is important, and the digital conclave, was a testament to that.

Dr C G D N Chiwenga
Vice President, Republic of Zimbabwe



PARTICIPATION OF POLITICAL LEADERSHIP FROM AFRICA

15 th Conclave (September 2020)	Hon. Mr. Sylvestre Ilunga, Prime Minister of Democratic Republic of Congo Hon. Dr Mohammad Anwar Husnood, Vice-Prime Minister, Mauritius Hon Gen (Rtd) Dr C G D N Chiwenga, Vice President, Zimbabwe
14 th Conclave (March 2019)	H E Dr Mahamudu Bawumia, Vice President, Ghana H.E. Dr Ibrahima Kassory Fofana, Prime Minister, Republic of Guinea Honourable Monyane Moleleki, Deputy Prime Minister, Kingdom of Lesotho
13 th Conclave (March 2018)	H E Dr Saulos Klaus Chilima, Vice President, Malawi H.E. Mr Edward Ssekandi, Vice President, Uganda Hon. Constantino Guveya Dominic Nyikadzino Chiwenga Vice President, Zimbabwe
12 th Conclave (March 2017)	His Majesty The King Mswati-III Kingdom of Swaziland Dr. Ruhakana Rugunda, Rt. Hon. Prime Minister and Leader of Government Business, Uganda
11 th Conclave (March 2016)	H.E. Kwesi Amissah-Arthur Vice President, Ghana H.E. James Wani Igga Vice President, South Sudan
10 th Conclave (March 2014)	Hon. Dr. Motsoahae Thomas Thabane Prime Minister, Lesotho
9 th Conclave (March 2013)	H.E. Dr. Guy Scott Vice President, Zambia H.E. Mr. Kiwanuka Ssekandi Vice President, Uganda H.E. Mr. Joseph N Boakai Vice President, Liberia H.E. Mr. Gervais Rufyikiri Second Vice President, Burundi H.E. Mr. Philémon Yang Prime Minister, Cameroon H.E. Mr. Daniel Kablan Duncan Prime Minister, Cote d'Ivoire H.E. Mr. Rui Duarte Barros Prime Minister, Guinea Bissau
8 th Conclave (March 2012)	H.E. Prof. Faustin Archange Touadera Prime Minister & Head of the Government of Central African Republic H.E. Mrs. Joice Mujuru Vice President, Zimbabwe
7 th Conclave (March 2011)	H.E. Mr. Aires Bonifacio Ali Prime Minister, Mozambique H.E. Gilbert Fossoun Hounbo Prime Minister, Togo Hon. Dr. Abdiweli Mohamed Ali Deputy Prime Minister & Minister of Planning & International Cooperation, Somalia
6 th Conclave (March 2010)	H.E. Mr. John Dramani Mahama Vice President, Ghana Hon. S.E.M Gilbert Fossoun Hounbo Prime Minister, Togo
5 th Conclave (March 2009)	H.E. Dr. Ramakrishna Sithaneni Vice-Prime Minister & Minister of Finance and Economic Empowerment, Mauritius
4 th Conclave (March 2008)	H.E. Dr. Ali Mohamed Shein Vice President, Tanzania
3 rd Conclave (October 2006)	H.E. (Madame) Marina Barampama Second Vice President, Burundi
1 st Conclave (March 2005)	H.E. Mr. Jean Pierre Bemba Vice President, D R Congo

The increasing participation of the African nations in the CII led Conclaves and the growing relevance of the platform has given shape to policy dialogues of the Government of India, EXIM Bank and the industry. CII membership has greatly benefited from the platform and as an institution CII has shown its continuing commitment to the relationship.

The Annual CII Conclave in New Delhi is usually scheduled at the end of the financial year to ensure a strategic push to the agenda evolved during the year through different outbound and inbound activities of CII. Since 2005, CII has organized 15 Regional Conclaves, in Zambia, Ethiopia, Ghana, Mozambique, South Africa, Cote d' Ivoire, Uganda, Senegal, Tanzania, Namibia, Nigeria and Egypt.

The objectives that have guided the participation, deliberations and the growth process of the Conclave have evolved and grown with inputs and recommendations received at each Conclave.



CATALYSING PARTNERSHIPS AT 3 LEVELS



Government



Institution



Enterprise

- Increasing outreach of information on Indian enterprise in the identified sectors to Africa.
- Increasing interaction between the Indian Industry and Africa to address specific opportunities.

- Building upon the momentum gathered with the launch of the "India Africa Forum Summit" and taking ahead the actionable agenda put forward during the deliberations.
- Discussing possibilities for Indian participation on long term projects

A STATISTICAL SNAPSHOT

The fifteen annual conclaves held in New Delhi in the period 2005-20 have facilitated the enhancement of Indian project exports to African markets apart from strengthening 'Brand India' amongst the African decision makers and business leaders. A statistical review of the annual conclaves tell the story.

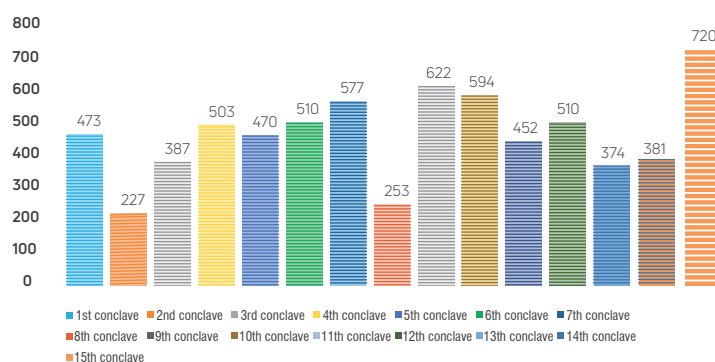
The essence of the CII Conclave has been to encourage Indian exporters to access the African countries and increase their presence in the region. A measure of success is the large participation at the event. The other measure is the number of B2B meetings that take place and the number of projects that are discussed. 4430 projects have been discussed in the past 15 editions.

This multi-pronged target of increasing trade, investment and developmental activities requires a sustained and concentrated effort. CII continuously works towards keeping up the momentum and keeping the Africa agenda on the forefront of Indian investors and exporters. The growing India-Africa economic exchanges bear testimony to the tangible benefits that has accrued from the high profile engagements at the conclaves. The India growth story has found a significantly larger following in Africa in this period, evidenced by the growing participation of key African delegates at the annual conclaves.

African Delegates Participation (2005 - 2020)



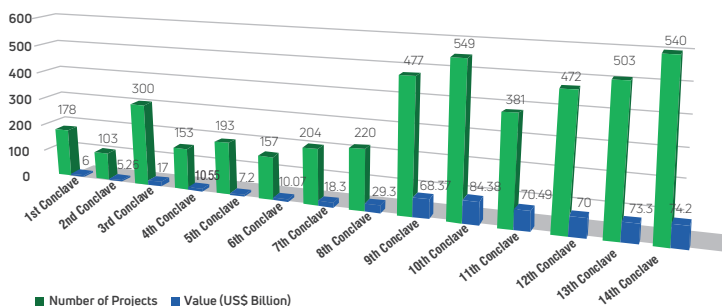
Indian Delegate Participation (2005 - 2020)



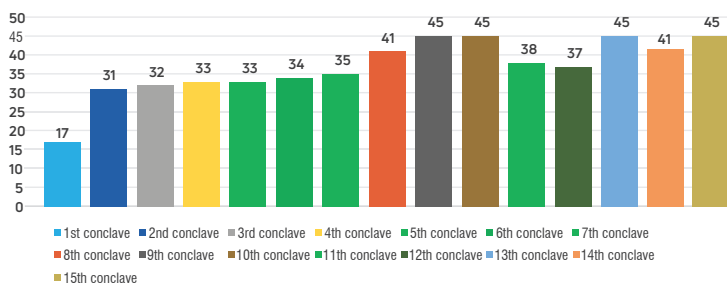
In response to the Covid-19 pandemic, the conclave has gone entirely virtual, while retaining all the key elements of an exhibition, B2B meetings and sessions. It continues to link leaders from India & Africa, as well as provide a platform for business, virtually.



Project Opportunities (2005 - 2020)



African Countries Participation (2005 - 2020)



The 16th edition of the CII-Exim Bank Conclave on India – Africa Project Partnership will be held from 13 - 15 July, 2021 on CII Hive (Virtual platform)

The Conclave has successfully been able to build a bridge between Indian and African businessmen and senior government officials, under the public - private - partnership model. The Conclave has emerged as one of the largest congregation of senior ministers, policy makers and business leaders from Africa and India, cutting across sectors.

The CII Conclave has also seen Indian companies looking for business opportunities that go beyond the Government of India lines of credit. CII has initiated dialogue with other financial institutions in the African region, with competitive credit facilities to support business efforts by Indian companies



Confederation of Indian Industry

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering Industry, Government and civil society, through advisory and consultative processes.

CII is a non-government, not-for-profit, industry-led and industry-managed organization, with over 9000 members from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 300,000 enterprises from 294 national and regional sectoral industry bodies.

For more than 125 years, CII has been engaged in shaping India's development journey and works proactively on transforming Indian Industry's engagement in national development. CII charts change by working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for industry through a range of specialized services and strategic global linkages. It also provides a platform for consensus-building and networking on key issues.

Extending its agenda beyond business, CII assists industry to identify and execute corporate citizenship programmes. Partnerships with civil society organizations carry forward corporate initiatives for integrated and inclusive development across diverse domains including affirmative action, livelihoods, diversity management, skill development, empowerment of women, and sustainable development, to name a few.

As India marches towards its 75th year of Independence in 2022, CII, with the Theme for 2021-22 as Building India for a New World: Competitiveness, Growth, Sustainability, Technology, rededicates itself to meeting the aspirations of citizens for a morally, economically and technologically advanced country in partnership with the Government, Industry and all stakeholders.

With 62 offices, including 10 Centres of Excellence, in India, and 8 overseas offices in Australia, Egypt, Germany, Indonesia, Singapore, UAE, UK, and USA, as well as institutional partnerships with 394 counterpart organizations in 133 countries, CII serves as a reference point for Indian industry and the international business community.

www.cii.in



Export-Import Bank of India (India Exim Bank) was set up in 1982 by an Act of Parliament and is fully owned by the Government of India (GOI). The Bank is the principal financial institution for coordinating the working of institutions engaged in financing exports and imports.

India Exim Bank, has over the years, played a catalytic role in facilitating India's integration with the global economy by promoting, financing and facilitating India's international trade and investment. The Bank's range of programmes have helped Indian enterprises become competitive and develop a global footprint. Assistance is given to export-oriented companies by way of term loans for setting up production facilities, expansion/modernisation/upgradation of existing facilities and for acquisition of production equipment or technology.

The Bank also plays a key role in implementing GOI's policies and strategies in developing and enhancing global partnerships and lays special emphasis on extension of Lines of Credit to overseas entities, national governments, regional financial institutions and commercial banks. The Bank extends Buyers' credit and Suppliers' credit to support India's exports and has a programme called the Buyer's Credit under National Export Insurance Account (NEIA) to facilitate medium and long-term exports from India.

India Exim Bank has recently introduced the UbharteSitaare Programme (USP) to support Indian companies from various sectors, which are successful domestically but not in the export markets. The Bank will identify and support companies possessing differentiated product, process or technology through a mix of structured support under USP.

The Bank provides research inputs to the GOI and also works with State governments, developing strategies to augment exports. Several overseas Governments and institutions have engaged the Bank as a Consultant for institution building and capacity development.

India Exim Bank also supports rural enterprises in their quest to reach international markets through financial and technical interventions.

www.eximbankindia.in

www.ciieximafricaconclave.com